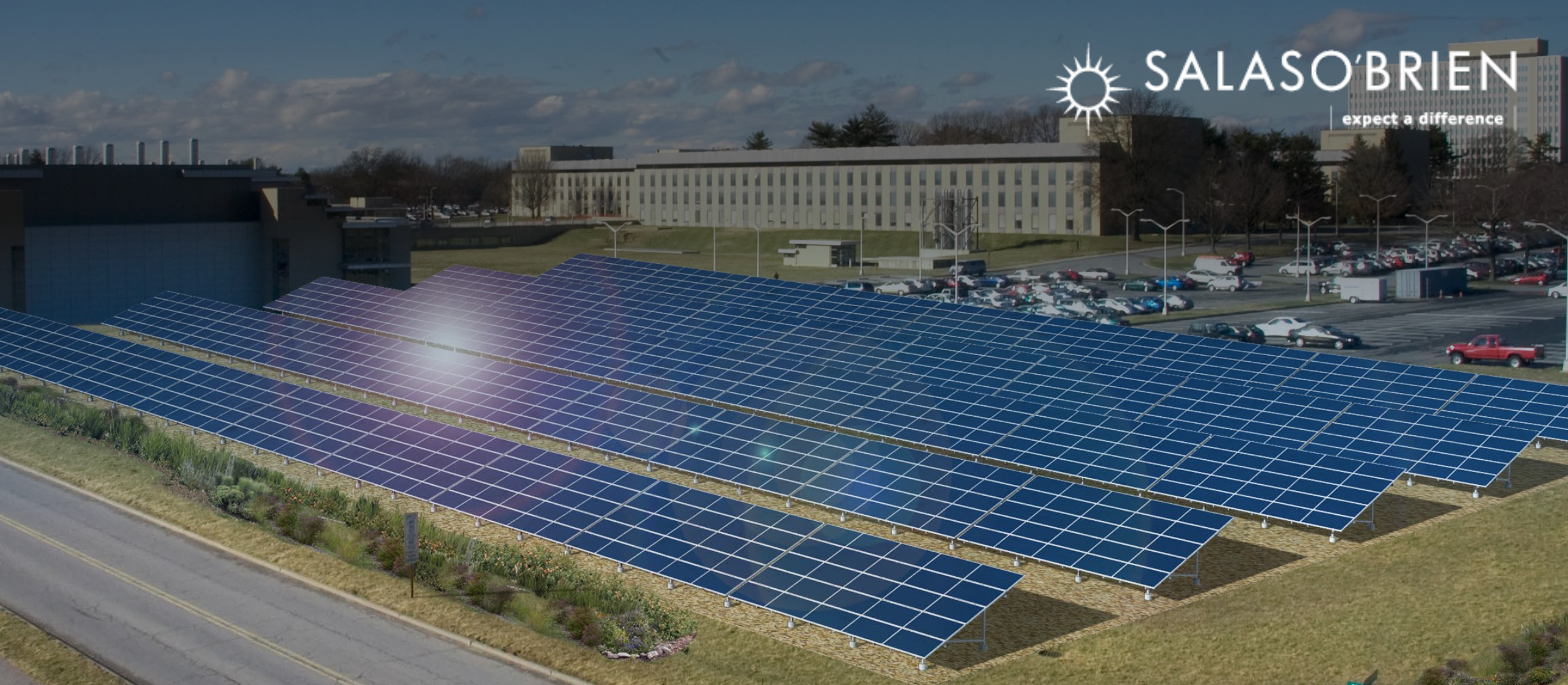




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IGSA Program Overview Hampton Road Planning District Commission

02 March 2022



Agenda

- Introductions
- Overview of IGSA's
- Questions & Closing Remarks

IGSA Background and Overview

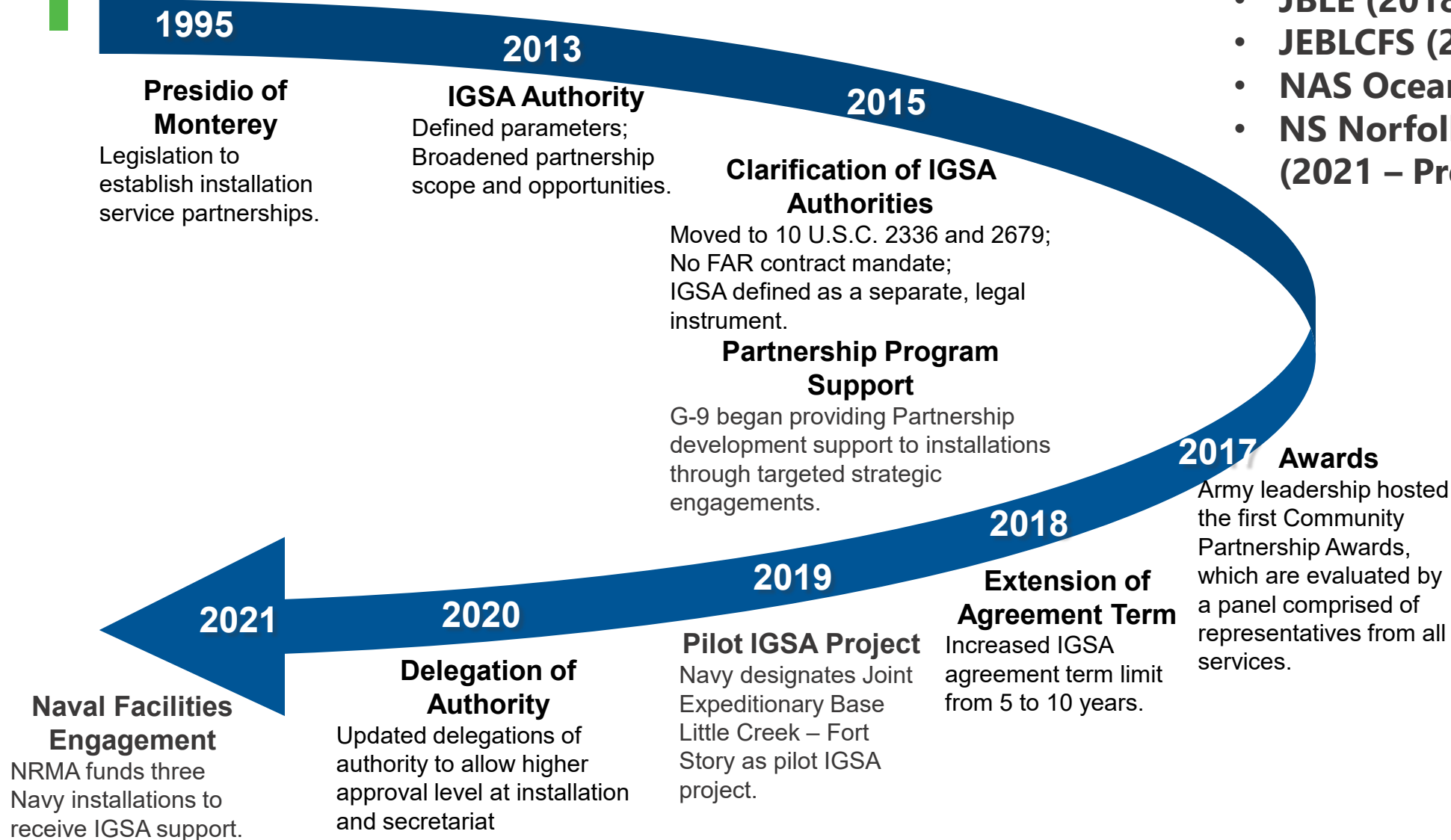
- IGSA, authorized as 10 USC 2679, were established through the FY13 NDAA as formal public-public partnerships agreements between DoD installations and their State or local governments for the provision, receipt, or sharing of installation support services.
- To date, there are over 185 IGSA across DoD Enterprise, saving ~\$50M/Year (Army - 100; AF - 20; Navy/USMC - 65)



Program History

Our Experience in the Hampton Roads Region:

- JBLE (2018)
- JEBLCFS (2019)
- NAS Oceana (2021 – Present)
- NS Norfolk / NSA Hampton Roads (2021 – Present)





Objectives and Desired Outcomes

Objectives

- Leverage IGSA authority to allow sole source agreements for installation support services
- Cost savings/avoidance for the Navy and Community
- Sustain/improve base support services
- Strengthen relationships with surrounding Communities

Desired Outcomes

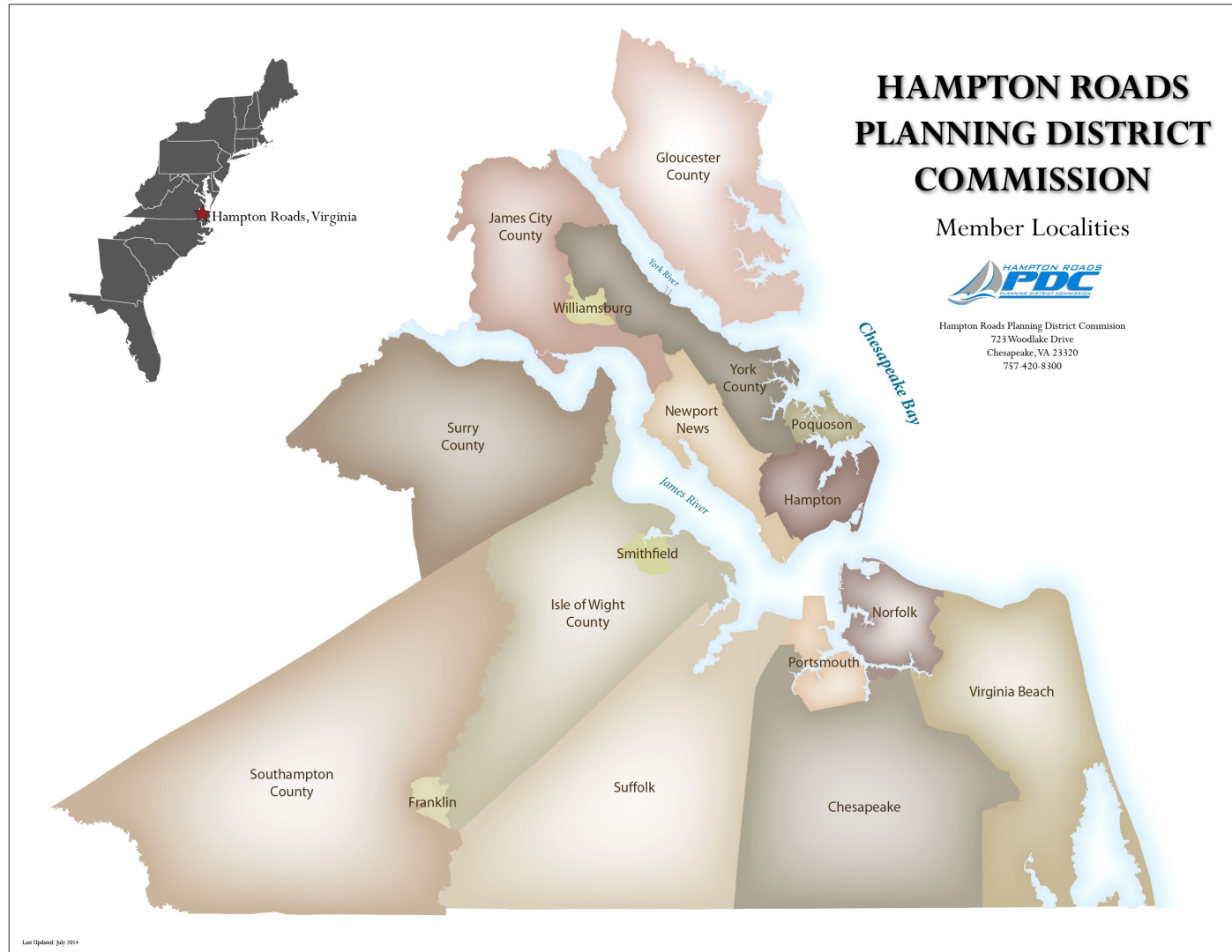
- Executed IGSA's that yield cost savings and resource efficiencies
- Understanding of the partnership process and authorities
- Leverage partnerships in an era of reduced resources

IGSAs can be used as one of many authorities to achieve win-win partnerships

Potential Stakeholders

- Local, State and Federal Government Entities
- Community leaders
- Regional planning organizations
- Economic development organizations
- Local schools, colleges, and universities
- Community-based organizations (Chambers of Commerce)
- Military councils and veterans' affairs organizations
- Conservation and environmental organizations
- Hospitals / other medical support agencies

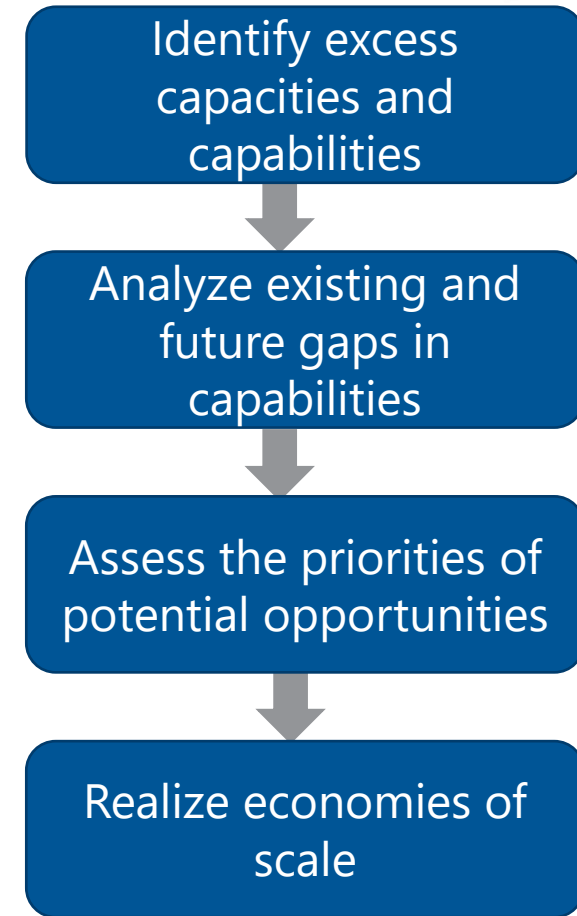
Overview of the HRPDC Region



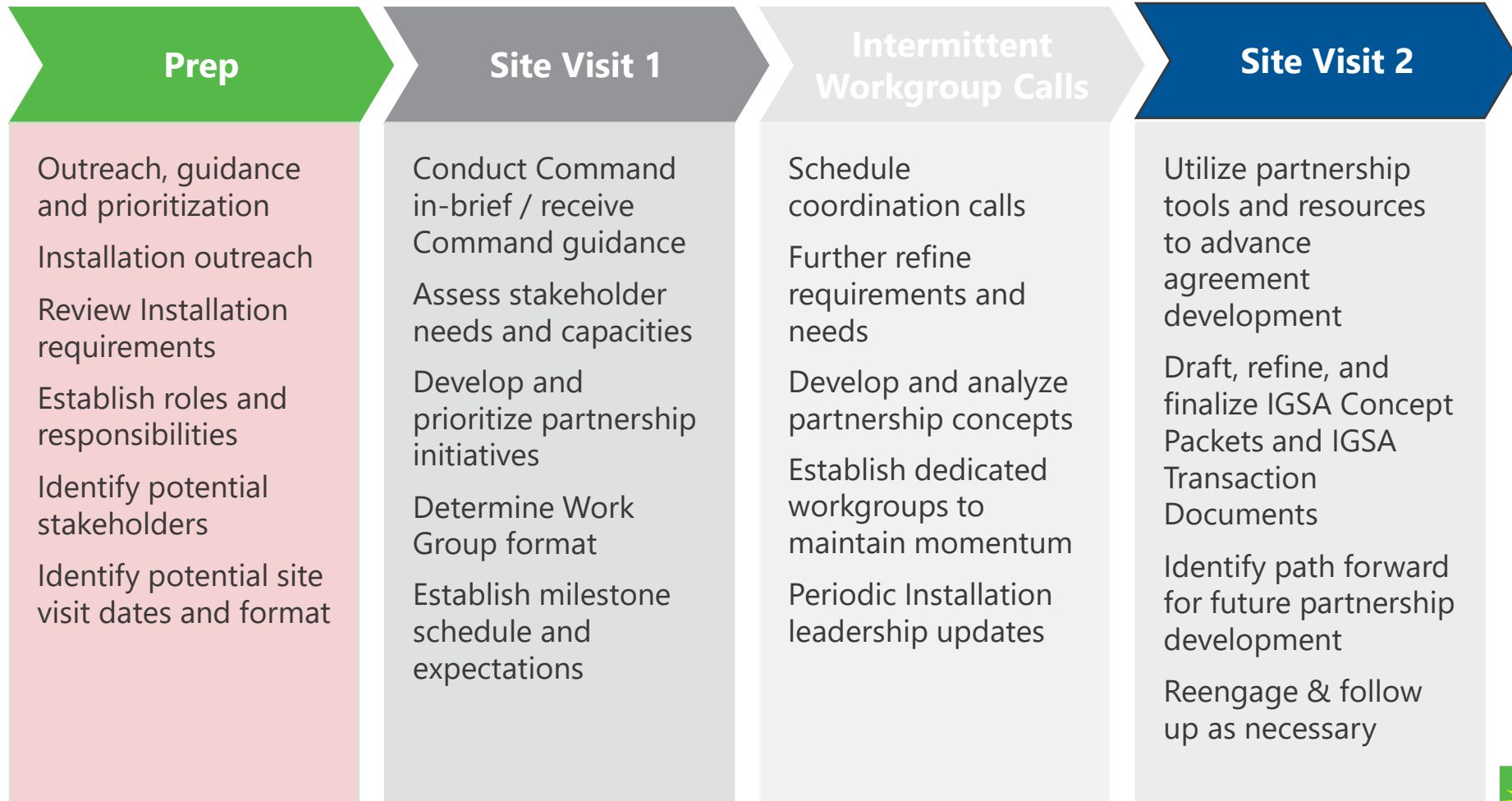
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Partnership Needs & Assessments



Strategic Engagement Methodology



Partnership Spotlight: Fort Polk

Fort Polk Waste Management/Refuse Collection Partnership (IGSA)

Fort Polk and Vernon Parish entered into an Intergovernmental Support Agreement (IGSA) to enable Vernon Parish to assume the collection of solid waste for the installation.

- Reduced contract management time and manpower requirements
- Saved the installation approximately \$2M/year (\$10M/5 years)
- Produced an economy of scale
- Served as a catalyst for the installation and community to partner on additional installation support services



Partnership Spotlight: Fort Wainwright

Fort Wainwright Emergency Services Partnership (IGSA)

Fort Wainwright and the City of Fairbanks partners to allow the installation to join the city emergency dispatch system.

- Removed the installation need to maintain a duplicate system
- Minimized emergency dispatch operational costs to \$17,000 for licensing fees
- Enhanced the installation emergency services capabilities
- Improved emergency response times



Partnership Spotlight: Fort Benning

Fort Benning Graduate Studies Partnership (IGSA)

Fort Benning partnered with Auburn University to recruit graduate students to conduct endangered species reports and natural resource assessments on the installation.

- Saved the installation
\$30-\$40K per report
- Provided meaningful projects for Auburn graduate students
- Served as a potential recruitment tool for the Army



What is a Regional IGSA (R-IGSA)

Intergovernmental Support Agreements (IGSAs) have historically been a “one installation-one partner” model. A Regional IGSA (R-IGSA) is an agreement with multiple installations of the same service in one geographic area.

These agreements may also reach across the services to include installations from the Air Force, Navy, and/or Marine Corps as well.

Joint and Regional IGSAs expand the original IGSA model in the following constructs:

- One Installation/Military Service – Multiple Partners
- Multiple Installations/Military Services – One Partner
- Multiple Installations/Military Services – Multiple Partners



Benefits of a R-IGSA

- Reforms Army Reserve installation support services by developing more efficient ways to conduct base operations and provide services.
- Cost savings/avoidance for the Army Reserve and community.
- Improved Readiness Division (RD) and reserve installation operations, facilities, infrastructure and services.
- Increased collaboration between the Reserve, local communities, and state agencies (i.e., State Dept of Transportation) may attract citizens to join the Army Reserve or to retain Reservists.
- Efficient path to acquire installation support services.

Project Spotlight: Road Maintenance Supplies Regional IGSA



Overview:

- Joint Base Myer-Henderson Hall, USAG Fort Belvoir, and Marine Corps Base Quantico are partnering with the Northern Virginia Regional Commission for road maintenance supply bulk purchase through Virginia Department of Transportation vendors.
- This agreement is the first-of-its-kind R-IGSA involving multiple military services across a region forming an agreement with a single public partner.
- The partnership has tremendous potential to grow to other materials and even services.
- The objective of this partnership is to establish a regional partnership, reduce costs of road maintenance supplies, and improve the quality of service.

Program Benefits:

- Proposed IGSA will result in 46% reduction in project management fees.
- Annual cost savings of over \$29K.
- 10-year savings of over \$300K.
- Continues strong relationship with municipality at a cheaper cost.

Partnership Update:

- Looking to update R-IGSA to expand service offerings
- In 2021, the three installations purchased 16,000 tons of road material, resulting in total cost savings of \$143,000 to the Army!

VDOT Contract List

VDOT List of Contracts

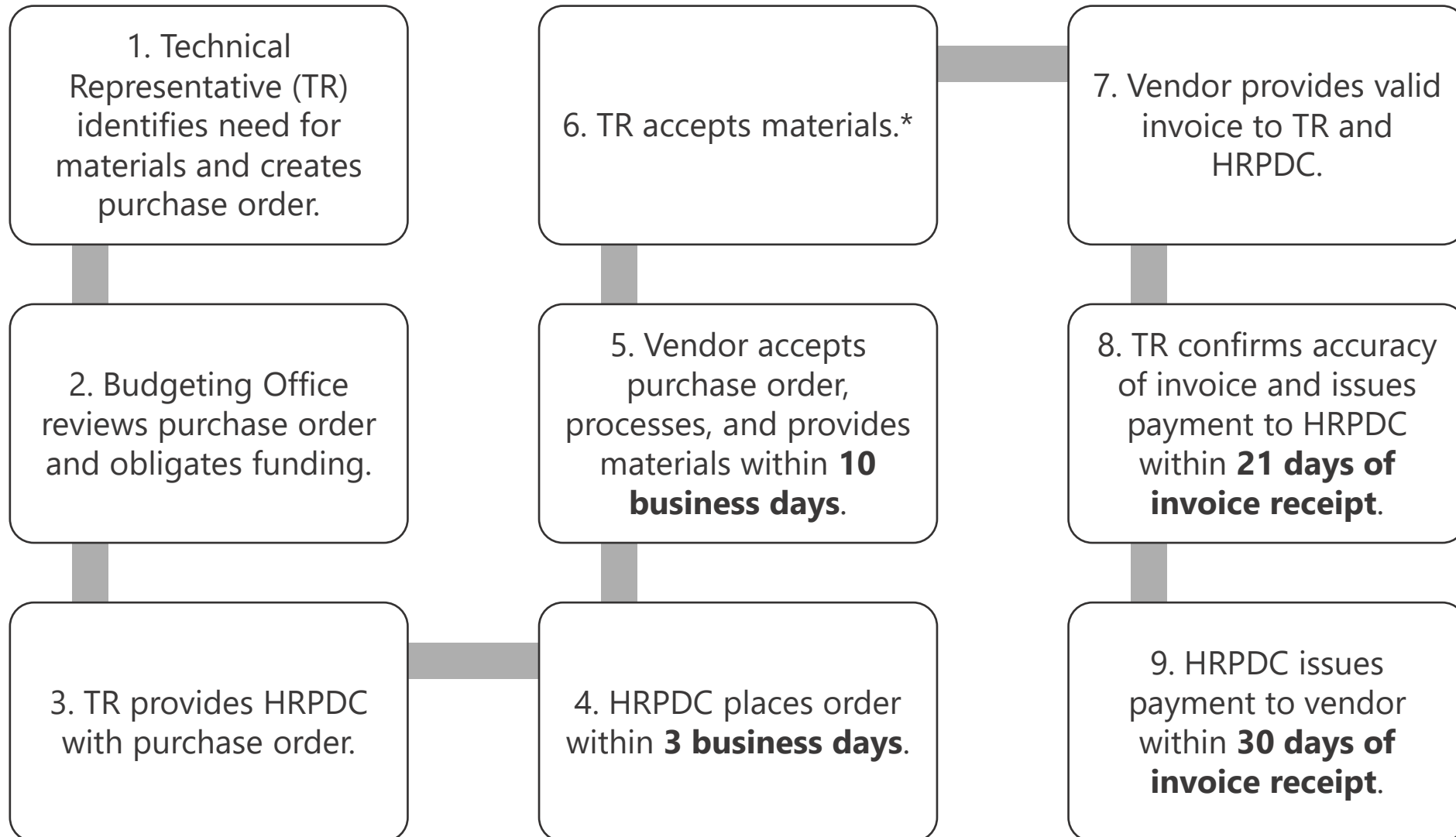
Services

Tree Pruning
Tree Removal
Dead Animal Pickup
Gradall with Operator
Equipment with Operator
Cut & Toss Debris Removal
Right of Way Mowing
Sweeping
Crane with Operator
Pipe Cleaning
Janitorial
Traffic Control
Roadway Lighting
Pavement Marking
Ditch Maintenance
Hauling
Pothole Patching
Plant Bed Maintenance
Landscaping
Towing
Spray Injection Pothole Patch
Slope Clearing
Herbicide Spraying
Hydroseeding and Mulching
Welding
Hired Equipment with Operator
Handyman Maintenance Repair
Vegetative Waste Disposal
Pesticide Spraying
Mechanics with Service Truck
Mechanical Tree and Brush Cutt
Fencing

Goods

Sodium Chloride
Liquid Asphalt
Perma Patch Bags
Cold mix (bags and buckets)
Concrete Pipe
Sand
Stone
FOB Asphalt
Reflectorized Glass Beads
Zero Turn Riding Mowers
Aluminum Sign Blanks
Liquid Deicer Spray Equip
Tailgate Conveyors
Plant mix
Traffic paint
Aluminized Pipe
Ready Mix Concrete
Truck Mounted Attenuator
Structural Steel
Steel Sheet Piling

Process Flow Chart



**If materials are deemed unacceptable for any reason, TR rejects order and denotes reason on receipt. TR must notify HRPDC immediately and determine dispute resolution.*

Path Forward / Desired Outcomes

- Execute R-IGSAs that yield improvements, cost savings, and resource efficiencies
- Enhance understanding of the partnership development process and legislative authorities
- Leverage partnerships in an era of reduced resources
- Continue Stakeholder Engagements
- Execute R-IGSAs for the Hampton Roads Region (May)



Next Steps

- Strategic Engagement Team to develop HRPDC Draft Partnership Charter.
- Strategic Engagement Team to confirm with each Installation specific commodities of interest, buying history, costs, etc.
- VDOT to provide updated Contracts List of commodities and respective expiration dates and costs for distribution to group.
- HRPDC to request information about POCs and delivery addresses from installation POCs.
- HRPDC to be added as rider on VDOT contract(s).
- Concept Packet Submission - Strategic Engagement Team to coordinate with each installation to submit packets to Navy.
- Partnership Charter Ceremony
- Finalize and execute individual IGSA Concept Packets / Transaction Agreements
 - HRPDC with VDOT
 - Installations with HRPDC