

NORFOLK INTERNATIONAL AIRPORT

Airport Review



Fundamentals

- Norfolk International Airport (ORF) is managed and developed by the Norfolk Airport Authority, a subdivision of the Commonwealth of Virginia.
- The Authority is governed by a nine-member board of commissioners appointed by Norfolk City Council.
- ORF generates all revenue for operations through user support.
- ORF receives no local taxes.
- ORF has full authority to plan, design, finance and construct facilities without City oversight.
- CEO Transition

Fundamentals Cont'd

- In 2021, seven airlines provided nearly 20,000 departures and over 2,200,000 seats from Norfolk to 35 nonstop destination airports.
- ORF is ranked in the top 14% of US commercial airports in 2021 with over 3,300,000 passengers served.

ORF Airline Passenger Market Share

January - December 2021

SEVEN AIRLINES

Allegiant (G4)
American (AA)*

Breeze (MX)

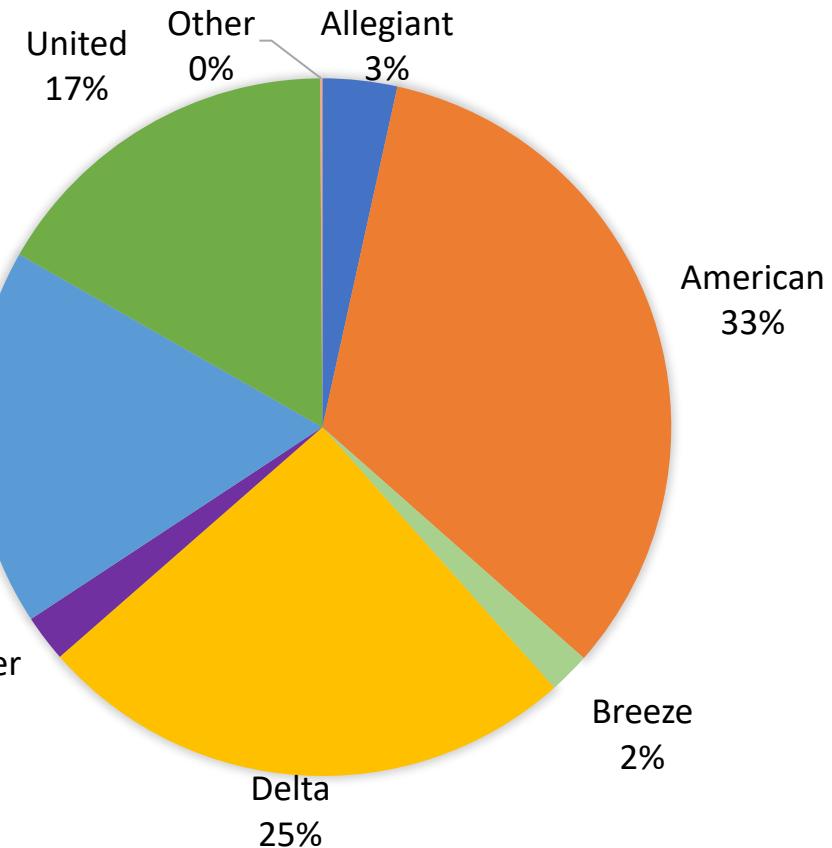
Delta (DL)*

Frontier (F9)

Southwest (WN)*

United (UA)*

*The “Big Four”
(AA, DL, WN and UA)
carry 93% of ORF passengers.



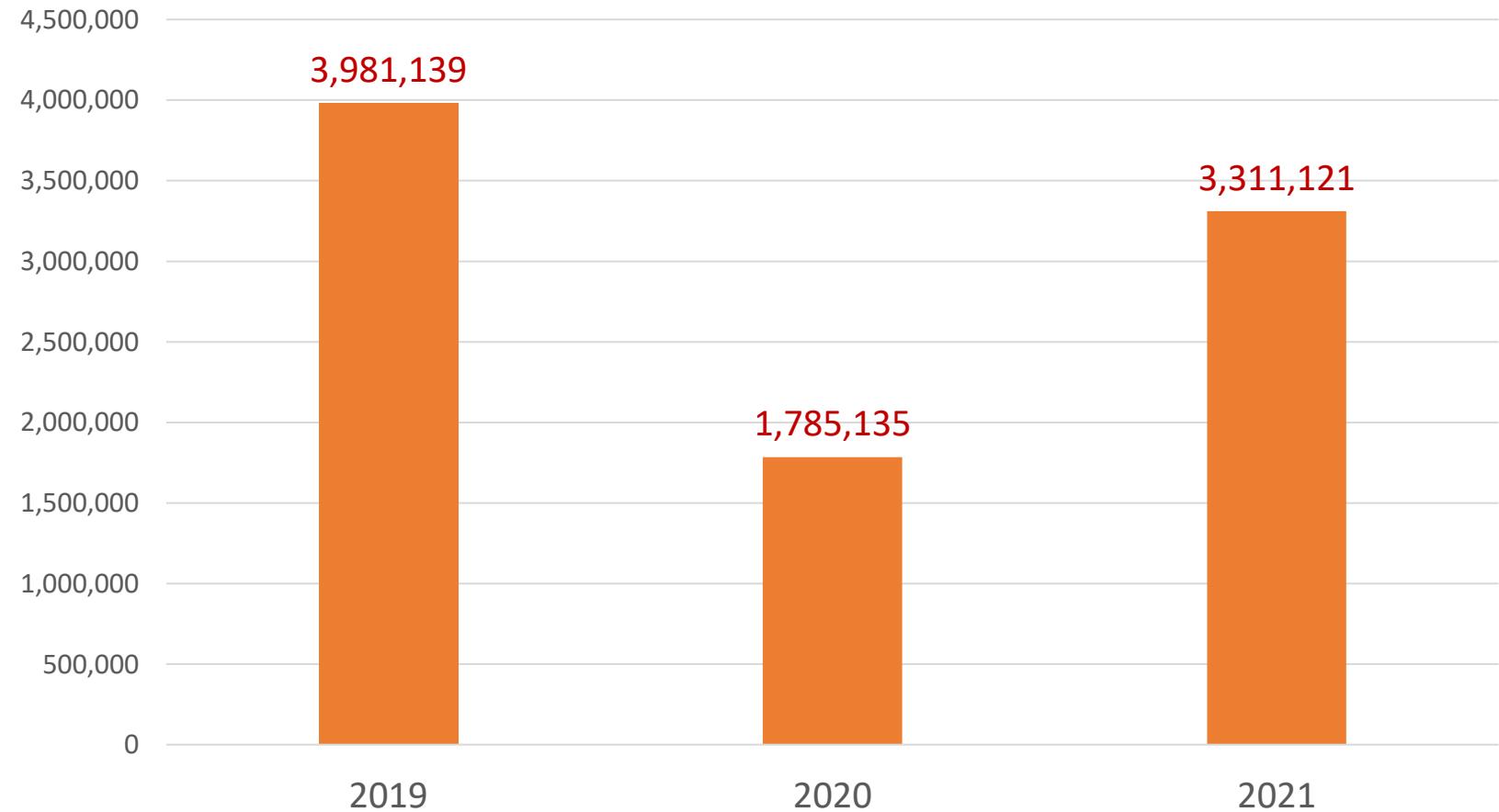
Source: Airport Records

ORF Total Passenger Traffic

Passenger Traffic is
Recovering-

For Norfolk:
2021 is 83% of 2019

For the Nation:
2021 is 73% of 2019
(DOT)

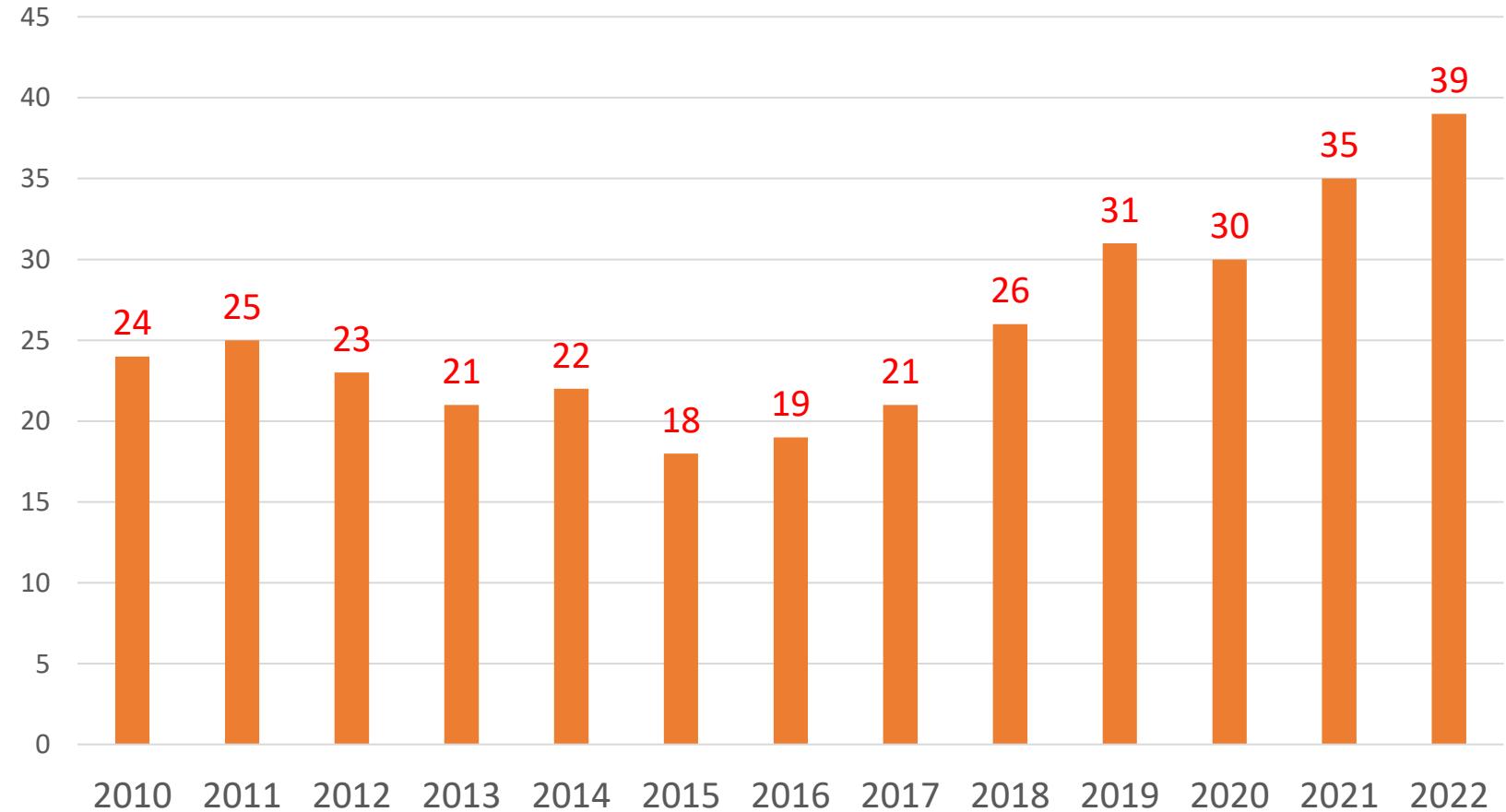


Source: Airport Records

Number of Destination Airports Served Nonstop from ORF

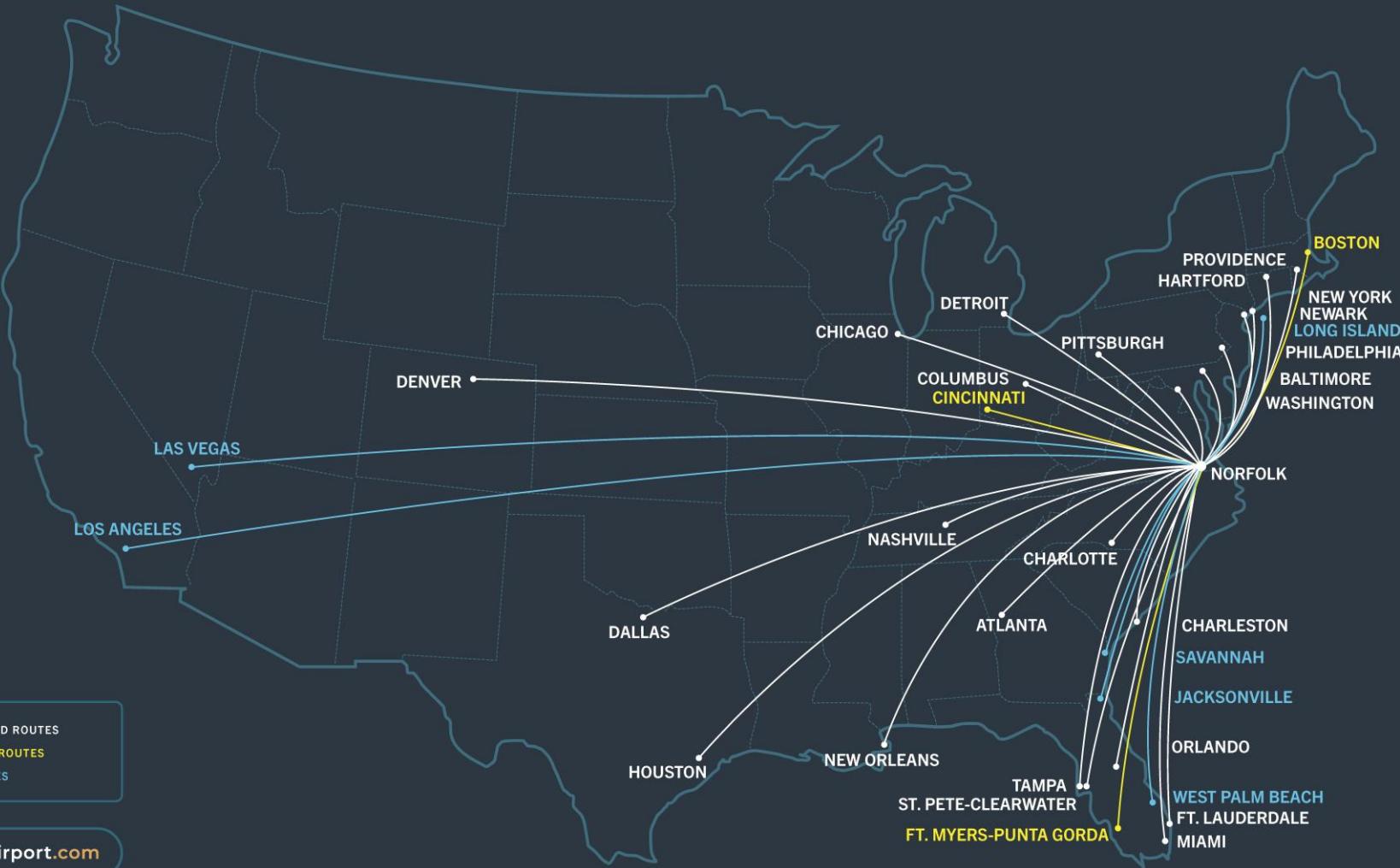
(includes Year-Round and Seasonal Flights)

Nonstop Destinations
are increasing.

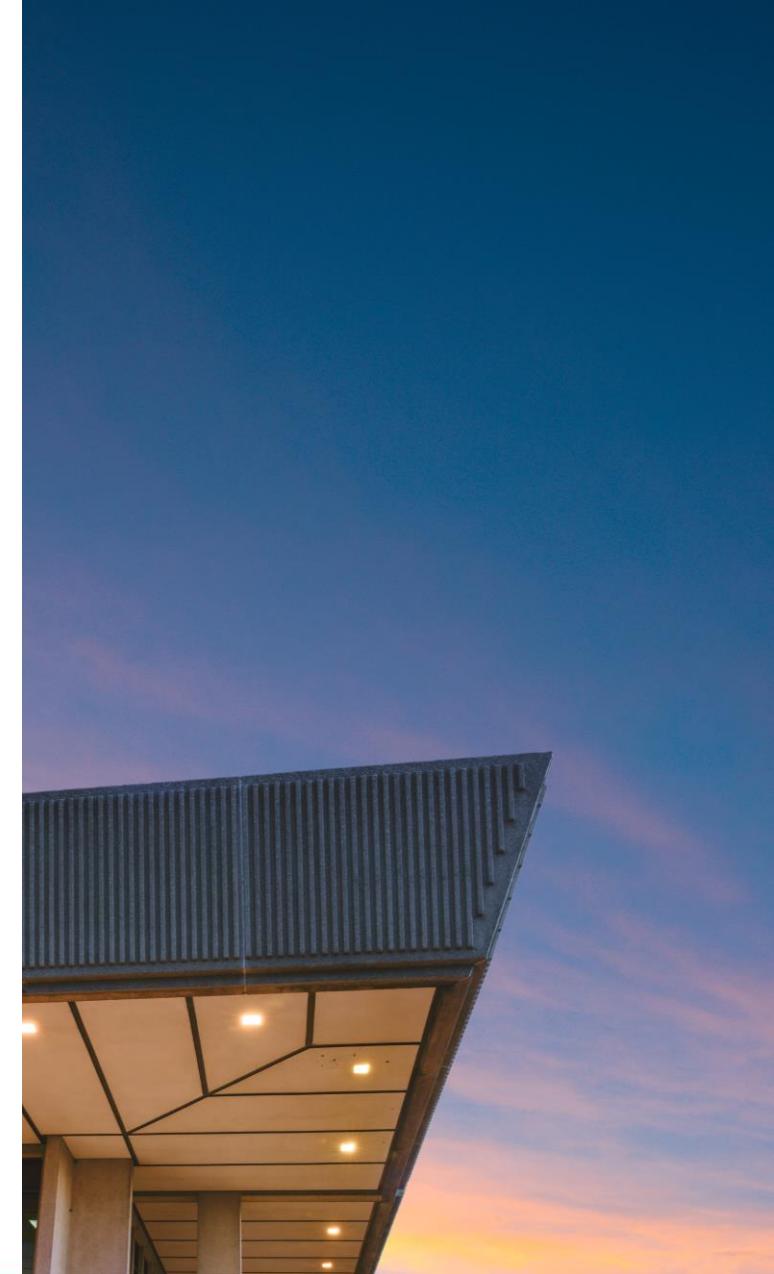


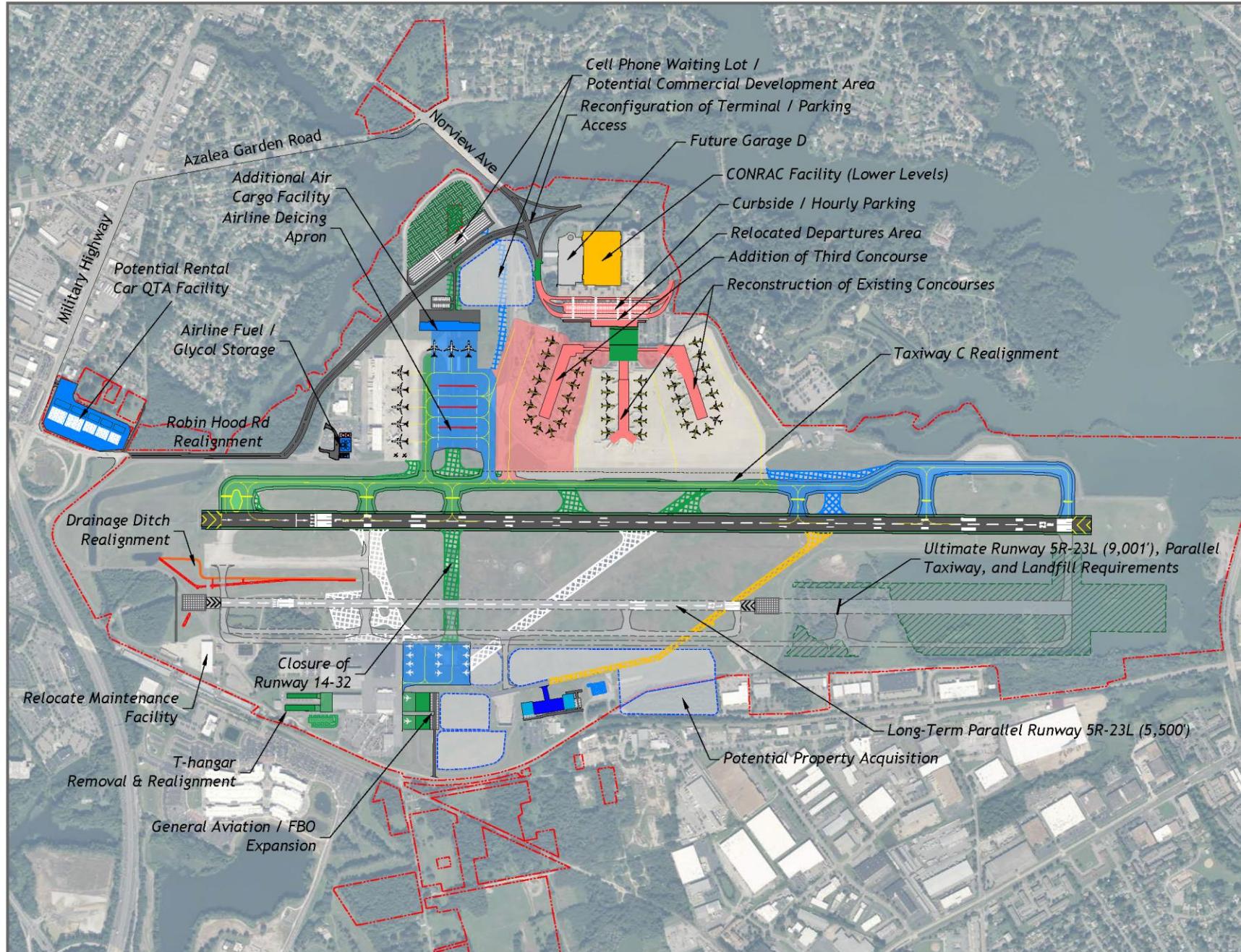
Source: Airline Data Inc.

Nonstop Markets Served via Norfolk International Airport



Facilities Update





NORFOLK INTERNATIONAL AIRPORT
MASTER PLAN UPDATE



GRAPHIC SCALE (FEET)

LEGEND

- PAL 1 Development/Demolition
- PAL 2 Development/Demolition
- PAL 3 Development/Demolition
- PAL 4 Development/Demolition
- Future Development/Demolition (Beyond Planning Period)
- Future Development Area
- Property Line

Figure 5-29
Recommended Plan



Norfolk International

Write a description for your map.



Aircraft Parking Expansion





Strategic Plan

STRONGER TOGETHER. LET'S FLY



Mission: Connect our community with the world by safely, reliably, and efficiently operating Norfolk International Airport.

Vision: Strengthen and grow our region while serving as an industry leader, recognized for our professionalism and excellence.

NorfolkAirport.com

OUR VALUES

WE TAKE PRIDE IN WHAT WE DO AND HOW WE DO IT

P | R | I | D | E

We value and embody **professionalism** - individually and as an Authority.

We are highly **responsive** to our stakeholders through proactivity, forethought, & diligence.

We foster a culture of **innovation** within our organization, empowering us to deliver an enhanced customer experience and a contemporary facility.

We embrace **diversity** and respect our differences.

We pursue **excellence** – every day, in every way.

Diversity-Equity-Inclusion: Making the Connection

We promote diversity and inclusion for our employees, passengers, and community by embracing uniqueness, respecting differences, celebrating fairness, and cultivating equity.

We arrive from different origins and may have different destinations – but our journeys are richer when we fly together.



Our People: Support and develop our staff; maximize organizational and employee efficiency and performance.



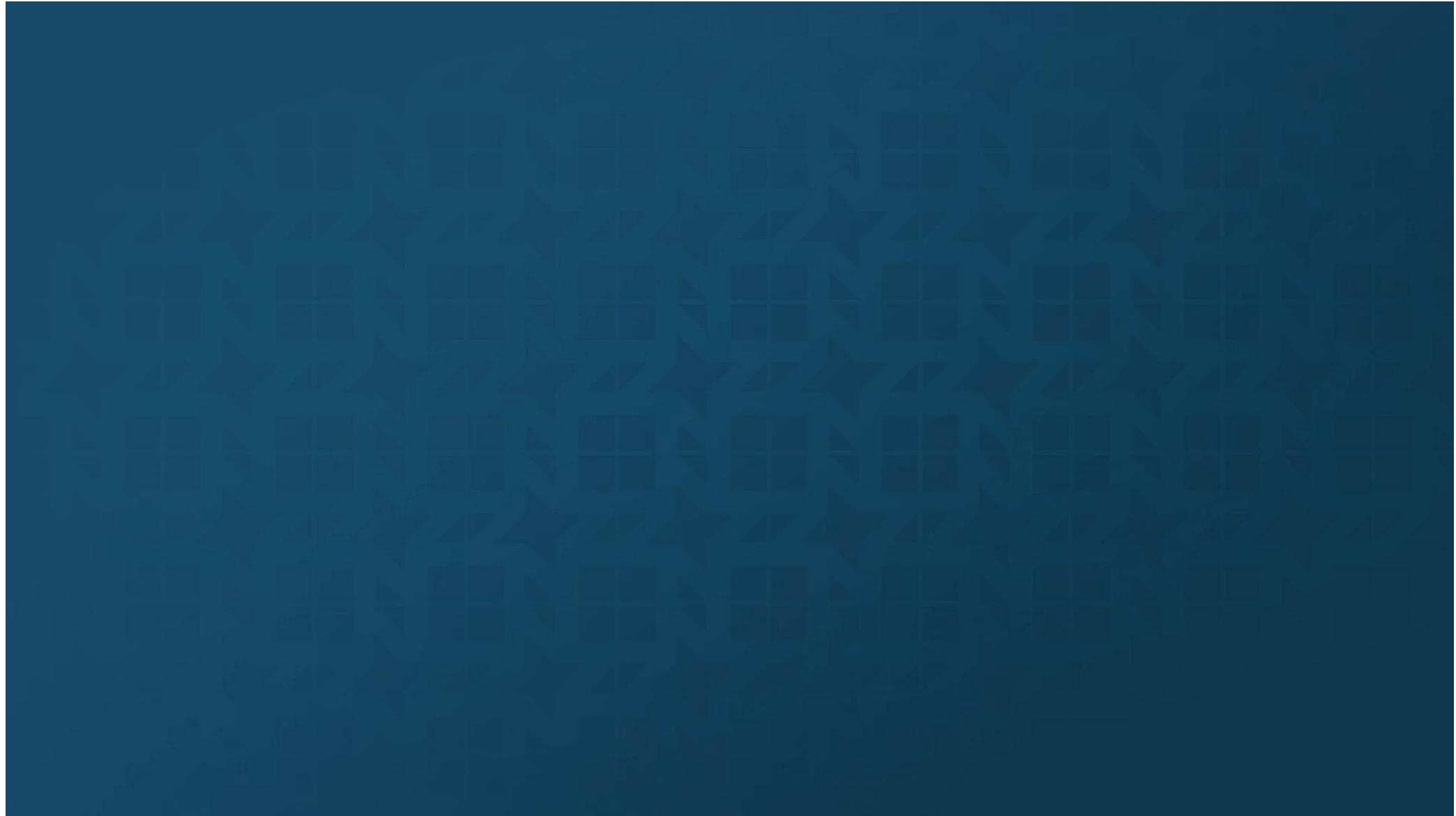
Our Customers: Grow our Traffic and Provide a World-Class Customer Experience



Our Commitment: Create and maintain a welcoming and safe environment for our employees, patrons, and stakeholders.



Our Facility: Optimize and modernize our physical facilities and assets to create and sustain growth, expand economic development opportunities, and diversify our revenue sources.





ORF Outlook

- Our 1.7M regional population, strong tourism base, maritime industry, and military/government economy make Hampton Roads attractive to the airlines.
- Service by 7 major, low cost and niche airlines represent a well-served and growing airport.
- We may see more near-term growth from the ultra low-cost carriers than the majors.
- Norfolk International Airport has a long-range plan to grow as the region grows.

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Questions

