IGSA Program Overview
Hampton Road Planning District Commission

02 March 2022
Agenda

• Introductions
• Overview of IGSAs
• Questions & Closing Remarks
IGSA Background and Overview

- IGSAs, authorized as 10 USC 2679, were established through the FY13 NDAA as formal public-public partnerships agreements between DoD installations and their State or local governments for the provision, receipt, or sharing of installation support services.

- To date, there are over 185 IGSAs across DoD Enterprise, saving ~$50M/Year (Army - 100; AF - 20; Navy/USMC - 65)
**Program History**

**1995**
- Legislation to establish installation service partnerships.

**2013**
- Presidio of Monterey
- IGSA Authority
  - Defined parameters; Broadened partnership scope and opportunities.

**2015**
- IGSA Authority
  - Clarification of IGSA Authorities
    - Moved to 10 U.S.C. 2336 and 2679; No FAR contract mandate; IGSA defined as a separate, legal instrument.

**Partnership Program Support**
- G-9 began providing Partnership development support to installations through targeted strategic engagements.

**2017**
- Awards
  - Army leadership hosted the first Community Partnership Awards, which are evaluated by a panel comprised of representatives from all services.

**2018**
- Extension of Agreement Term
  - Increased IGSA agreement term limit from 5 to 10 years.

**2019**
- Pilot IGSA Project
  - Navy designates Joint Expeditionary Base Little Creek – Fort Story as pilot IGSA project.

**2020**
- Delegation of Authority
  - Updated delegations of authority to allow higher approval level at installation and secretariat

**2021**
- Naval Facilities Engagement
  - NRMA funds three Navy installations to receive IGSA support.

Our Experience in the Hampton Roads Region:

- JBLE (2018)
- JEBLCFS (2019)
- NAS Oceana (2021 – Present)
- NS Norfolk / NSA Hampton Roads (2021 – Present)
Objectives and Desired Outcomes

Objectives
• Leverage IGSA authority to allow sole source agreements for installation support services
• Cost savings/avoidance for the Navy and Community
• Sustain/improve base support services
• Strengthen relationships with surrounding Communities

Desired Outcomes
• Executed IGSA that yield cost savings and resource efficiencies
• Understanding of the partnership process and authorities
• Leverage partnerships in an era of reduced resources

IGSAs can be used as one of many authorities to achieve win-win partnerships
Potential Stakeholders

• Local, State and Federal Government Entities

• Community leaders

• Regional planning organizations

• Economic development organizations

• Local schools, colleges, and universities

• Community-based organizations (Chambers of Commerce)

• Military councils and veterans' affairs organizations

• Conservation and environmental organizations

• Hospitals / other medical support agencies
Overview of the HRPDC Region
Overview of HRPDC Military Presence
Partnership Needs & Assessments

- Identify excess capacities and capabilities
- Analyze existing and future gaps in capabilities
- Assess the priorities of potential opportunities
- Realize economies of scale

Community / Installation Support Services

- Public Works (Bulk Purchase / Contracted Services)
- Emergency Services / Mutual Aid
- Encroachment Protections / Conservation Partnering
- Facility Maintenance and Repair
- Education and Training
- Water and Energy Resilience
Strategic Engagement Methodology

**Prep**
- Outreach, guidance and prioritization
- Installation outreach
- Review Installation requirements
- Establish roles and responsibilities
- Identify potential stakeholders
- Identify potential site visit dates and format

**Site Visit 1**
- Conduct Command in-brief / receive Command guidance
- Assess stakeholder needs and capacities
- Develop and prioritize partnership initiatives
- Determine Work Group format
- Establish milestone schedule and expectations

**Intermittent Workgroup Calls**
- Schedule coordination calls
- Further refine requirements and needs
- Develop and analyze partnership concepts
- Establish dedicated workgroups to maintain momentum
- Periodic Installation leadership updates

**Site Visit 2**
- Utilize partnership tools and resources to advance agreement development
- Draft, refine, and finalize IGSA Concept Packets and IGSA Transaction Documents
- Identify path forward for future partnership development
- Reengage & follow up as necessary
Partnership Spotlight: Fort Polk

Fort Polk Waste Management/Refuse Collection Partnership (IGSA)

Fort Polk and Vernon Parish entered into an Intergovernmental Support Agreement (IGSA) to enable Vernon Parish to assume the collection of solid waste for the installation.

- Reduced contract management time and manpower requirements
- Saved the installation approximately $2M/year ($10M/5 years)
- Produced an economy of scale
- Served as a catalyst for the installation and community to partner on additional installation support services
Partnership Spotlight: Fort Wainwright

Fort Wainwright Emergency Services Partnership (IGSA)

Fort Wainwright and the City of Fairbanks partners to allow the installation to join the city emergency dispatch system.

- Removed the installation need to maintain a duplicate system
- Minimized emergency dispatch operational costs to $17,000 for licensing fees
- Enhanced the installation emergency services capabilities
- Improved emergency response times
Partnership Spotlight: Fort Benning

Fort Benning Graduate Studies Partnership (IGSA)

Fort Benning partnered with Auburn University to recruit graduate students to conduct endangered species reports and natural resource assessments on the installation.

- Saved the installation
  $30-$40K per report
- Provided meaningful projects for
  Auburn graduate students
- Served as a potential recruitment tool for the Army
What is a Regional IGSA (R-IGSA)

Intergovernmental Support Agreements (IGSAs) have historically been a “one installation-one partner” model. A Regional IGSA (R-IGSA) is an agreement with multiple installations of the same service in one geographic area.

These agreements may also reach across the services to include installations from the Air Force, Navy, and/or Marine Corps as well.

Joint and Regional IGSAs expand the original IGSA model in the following constructs:
- One Installation/Military Service – Multiple Partners
- Multiple Installations/Military Services – One Partner
- Multiple Installations/Military Services – Multiple Partners

Benefits of a R-IGSA

- Reforms Army Reserve installation support services by developing more efficient ways to conduct base operations and provide services.
- Cost savings/avoidance for the Army Reserve and community.
- Improved Readiness Division (RD) and reserve installation operations, facilities, infrastructure and services.
- Increased collaboration between the Reserve, local communities, and state agencies (i.e., State Dept of Transportation) may attract citizens to join the Army Reserve or to retain Reservists.
- Efficient path to acquire installation support services.
Project Spotlight: Road Maintenance Supplies Regional IGSA

Overview:
- Joint Base Myer-Henderson Hall, USAG Fort Belvoir, and Marine Corps Base Quantico are partnering with the Northern Virginia Regional Commission for road maintenance supply bulk purchase through Virginia Department of Transportation vendors.
- This agreement is the first-of-its-kind R-IGSA involving multiple military services across a region forming an agreement with a single public partner.
- The partnership has tremendous potential to grow to other materials and even services.
- The objective of this partnership is to establish a regional partnership, reduce costs of road maintenance supplies, and improve the quality of service.

Program Benefits:
- Proposed IGSA will result in 46% reduction in project management fees.
- Annual cost savings of over $29K.
- 10-year savings of over $300K.
- Continues strong relationship with municipality at a cheaper cost.

Partnership Update:
- Looking to update R-IGSA to expand service offerings
- In 2021, the three installations purchased 16,000 tons of road material, resulting in total cost savings of $143,000 to the Army!
### VDOT Contract List

<table>
<thead>
<tr>
<th>Services</th>
<th>Goods</th>
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<tbody>
<tr>
<td>Tree Pruning</td>
<td>Sodium Chloride</td>
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<td>Tree Removal</td>
<td>Liquid Asphalt</td>
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<td>Dead Animal Pickup</td>
<td>Perma Patch Bags</td>
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<td>Gradall with Operator</td>
<td>Cold mix (bags and buckets)</td>
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<td>Equipment with Operator</td>
<td>Concrete Pipe</td>
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<tr>
<td>Cut &amp; Toss Debris Removal</td>
<td>Sand</td>
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<tr>
<td>Right of Way Mowing</td>
<td>Stone</td>
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<td>Sweeping</td>
<td>FOB Asphalt</td>
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<tr>
<td>Crane with Operator</td>
<td>Reflectorized Glass Beads</td>
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<tr>
<td>Pipe Cleaning</td>
<td>Zero Turn Riding Mowers</td>
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<tr>
<td>Janitorial</td>
<td>Aluminum Sign Blanks</td>
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<tr>
<td>Traffic Control</td>
<td>Liquid Deicer Spray Equip</td>
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<td>Roadway Lighting</td>
<td>Tailgate Conveyors</td>
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<td>Pavement Marking</td>
<td>Plant mix</td>
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<tr>
<td>Ditch Maintenance</td>
<td>Traffic paint</td>
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<td>Hauling</td>
<td>Aluminized Pipe</td>
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<tr>
<td>Pothole Patching</td>
<td>Ready Mix Concrete</td>
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<td>Plant Bed Maintenance</td>
<td>Truck Mounted Attenuator</td>
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<td>Landscaping</td>
<td>Structural Steel</td>
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<td>Towing</td>
<td>Steel Sheet Piling</td>
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<td>Spray Injection Pothole Patch</td>
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<td>Slope Clearing</td>
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<td>Herbicide Spraying</td>
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<td>Hydroseeding and Mulching</td>
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<td>Welding</td>
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<td>Hired Equipment with Operator</td>
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<td>Handyman Maintenance Repair</td>
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<tr>
<td>Vegetative Waste Disposal</td>
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<td>Pesticide Spraying</td>
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<td>Mechanics with Service Truck</td>
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<tr>
<td>Mechanical Tree and Brush Cutt</td>
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<tr>
<td>Fencing</td>
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1. Technical Representative (TR) identifies need for materials and creates purchase order.

2. Budgeting Office reviews purchase order and obligates funding.

3. TR provides HRPDC with purchase order.

4. HRPDC places order within 3 business days.

5. Vendor accepts purchase order, processes, and provides materials within 10 business days.

6. TR accepts materials.*

7. Vendor provides valid invoice to TR and HRPDC.

8. TR confirms accuracy of invoice and issues payment to HRPDC within 21 days of invoice receipt.

9. HRPDC issues payment to vendor within 30 days of invoice receipt.

*If materials are deemed unacceptable for any reason, TR rejects order and denotes reason on receipt. TR must notify HRPDC immediately and determine dispute resolution.

*SALAS O'BRIEN expect a difference
Path Forward / Desired Outcomes

- Execute R-IGSAs that yield improvements, cost savings, and resource efficiencies
- Enhance understanding of the partnership development process and legislative authorities
- Leverage partnerships in an era of reduced resources
- Continue Stakeholder Engagements
- Execute R-IGSAs for the Hampton Roads Region (May)
Next Steps

- Strategic Engagement Team to develop HRPDC Draft Partnership Charter.
- Strategic Engagement Team to confirm with each Installation specific commodities of interest, buying history, costs, etc.
- VDOT to provide updated Contracts List of commodities and respective expiration dates and costs for distribution to group.
- HRPDC to request information about POCs and delivery addresses from installation POCs.
- HRPDC to be added as rider on VDOT contract(s).
- Concept Packet Submission - Strategic Engagement Team to coordinate with each installation to submit packets to Navy.
- Partnership Charter Ceremony
- Finalize and execute individual IGSA Concept Packets / Transaction Agreements
  - HRPDC with VDOT
  - Installations with HRPDC