

Southside Network Authority (SNA)  
Board Meeting  
May 14, 2021

Regional Connectivity Ring  
Contract Negotiations/Near Term Actions

Steven DeBerry  
Executive Director, SNA

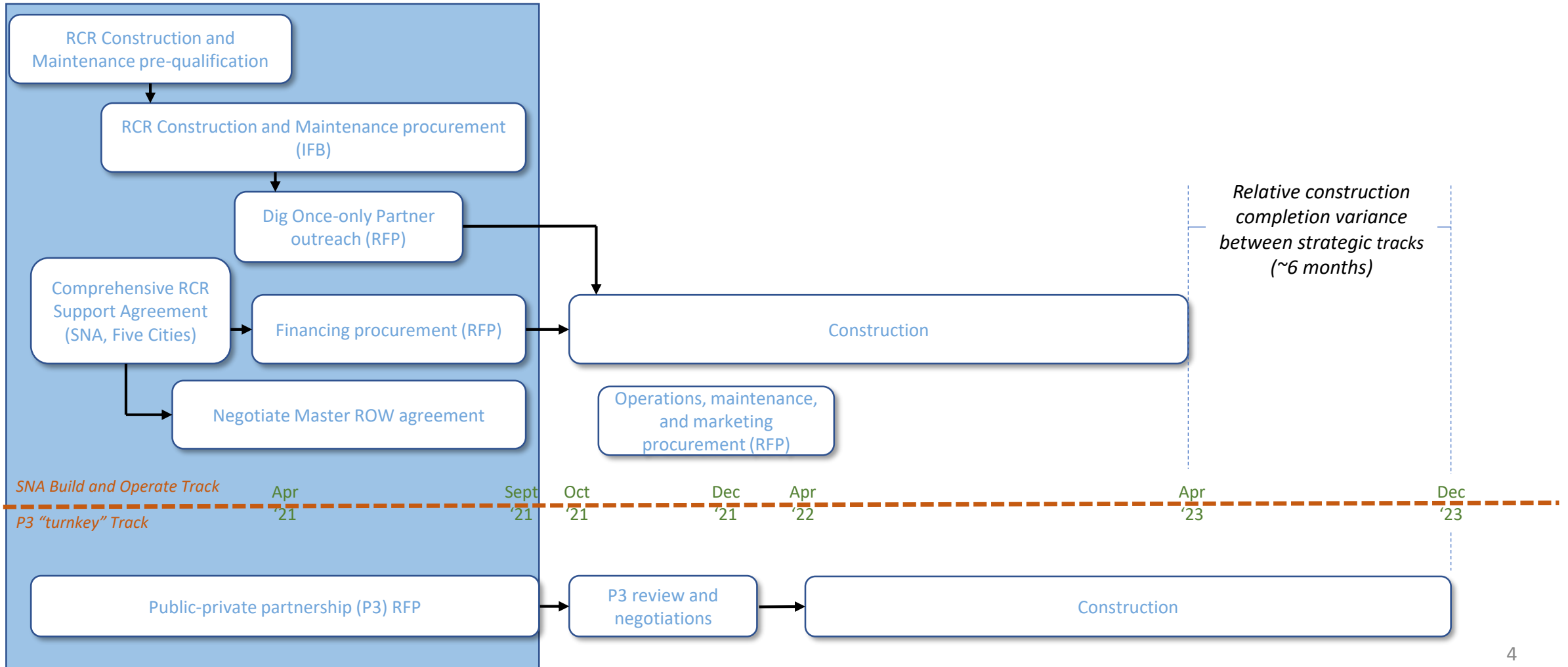
# Agenda

- Review projected timelines for near-term efforts
- Approve resolution for P3 solicitation in accordance with Public Private Education & Infrastructure Act (PPEA) of 2002
- Discuss and approve committee assignments for upcoming procurement actions
- Next Steps

# Projected Timeline for Near-Term Efforts

- Construction and Maintenance Pre-qualification RFP - Issued April 8, 2021 (responses due May 11, 2021)
- Financial Analysis RFP – Issued April 15, 2021 (responses due May 18, 2021)
- P3 RFP – Issue May 20, 2021 (responses due August 24, 2021)
- Construction and Maintenance IFB – Issue August 5, 2021 (responses due September 14, 2021)
- The remaining efforts are in various stages of progress and will be prioritized/aligned over the next few weeks

# Relative Timeline Comparison for RCR Strategies



# PPP Solicitation—Important Points

- Structured as procurement under the Public Private Education Facilities and Infrastructure Act of 2002 (PPEA), using competitive negotiation process
- Focus on priorities reported by the Cities during the RFP development process
- Seeking proposals that cover
  - Qualifications—who is the proposer or consortium of proposers, and can they do the job?
  - Design—how will the project be designed? What are the private partner's goals, and how do they relate to ours? How will the design relate to the existing 60% design documentation?
  - Construction—what is the approach, how much will it cost, and what is the timeline?
  - Operations—how will the project be operated and marketed on a day-to-day basis? Who responds to customer calls?

# PPP Solicitation (Continued)

- Maintenance—who and how will the physical plant be maintained? Who responds to 811 calls, or fixes things if they break in the middle of the night?
- Finance and legal structure—how will it be paid for, and what is the legal structure to control the effort? What business case is there, and what are the contingencies? How will it wind down at the end of the partnership?
- RFP will cover desired information on each of these items in more detail
- Proposals do not need to cover all desired items, but must explain how/why different items might be covered and contingencies
- Analysis will be by a Selection Committee, with assistance from Authority staff, counsel, and consultants. Each of the Cities will also be called on to provide analysis and input.
- Board will receive the report of the Selection Committee, and may elect to move forward with one or more, or none of the proposers to negotiation and possible entry of a contractual relationship.

# Next Steps

- Execute procurement strategy per Board direction
- Prioritize and align remaining contract and governance items
- Continue to pursue potential grants and strategic partnerships
- Work with 5 Southside cities regarding American Rescue Plan and American Jobs Plan as funding mitigation strategy for building the Regional Connectivity Ring