



## **ONE-STOP OPERATOR SELECTION**

As of MAY 18, 2017

### **Background**

Opportunity Inc. of Hampton Roads, a local government authority chartered in 1974 under The Code of Virginia by the Cities of Chesapeake, Franklin, Norfolk, Portsmouth, Suffolk and Virginia Beach and the Counties of Isle of Wight and Southampton, Virginia, serves as the operating arm of the Hampton Roads Workforce Development Board (HRWDB). The members of the HRWDB are appointed by the Chief Local Elected Officials (CLEOs) of the aforementioned jurisdictions, also known as Hampton Roads Local Workforce Development Area 16 (Hampton Roads LWDA 16).

Opportunity Inc.'s primary responsibility on behalf of the HRWDB and CLEOs is to implement, facilitate and make available workforce development programs, services and resources funded mainly by the federal Workforce Innovation and Opportunity Act (WIOA). In that regard, it is incumbent upon Opportunity Inc. to ensure that there is a viable One-Stop Delivery System, in partnership with the region's key partner organizations and service providers, in order to provide valuable career development and training services to adult customers in need of these services, on an ongoing basis. WIOA requires that a One-Stop Operator for the System be competitively procured by local workforce development boards and in place by July 1, 2017. The primary role of the One-Stop Operator is to serve as the overall facilitator of the System and work with all partner organizations and service providers to ensure that services are provided at an optimal level, in an effective and efficient manner, and with attention to continuous improvement and customer accessibility.

On February 2, 2017, Opportunity Inc., on behalf of the HRWDB, issued a Request for Proposals (RFP) in accordance with the WIOA requirements for a competitively procured One-Stop Operator. Two (2) proposals were received by the closing date on March 15, 2017. The proposals received were thoroughly reviewed by the HRWDB Workforce Services Committee (WSC) and the unanimous recommendation was to enter into a contract with Tidewater Community College (TCC) to employ dedicated, competent staff to serve as the One-Stop Operator for the region. The amount recommended by the HRWDB WSC was up to \$119,171.00 for an initial one (1) year contract for the period July 1, 2017 to June 30, 2018. Up to three (3) one (1) year contract extensions thereafter may be authorized at the discretion of the HRWDB.

The HRWDB Executive Committee, at its meeting on April 18, 2017, approved the HRWDB WSC's recommendation to select TCC as the One-Stop Operator for the region. The initial year contract will be for up to \$119,171.00.

**Recommendation to the Chief Local Elected Officials of Hampton Roads LWDA 16**

Opportunity Inc. requests that the CLEOs of LWDA 16, or their designee, approve the HRWDB Executive Committee action of April 18, 2017 to select Tidewater Community College as the One-Stop Operator for the Hampton Roads LWDA 16.