

Southside Network Authority  
Regional Connectivity Ring  
Project Update

Southside Network Authority Board

December 10, 2021

# Dual Path Decision (Nov. 12 Meeting)

## Path 1:

Authority decides to work with Cities to finance and award construction contract for the Ring.

## Path 2:

Authority decides to enter into negotiations with proposer regarding operations, maintenance, and commercialization.

# Construction Path (IFB)

- Resolution 2021-02 adopted by SNA Board
  - Directs SNA Executive Director to negotiate bid extension for construction and maintenance from top two bidders (Cox, Danella)
  - Authorizes award upon securing financing
  - Both firms extended bids until at least January 15
- Phase II Contract with CTC for construction oversight
  - Already foreseen as possibility
  - Draft scope of work being developed
  - Looking for approval at January 14, 2022, Board Meeting
- Bottom line: On track upon entry of Participation Agreement

# Public-Private Partnership Path (RFP)

- Resolution 2021-01 adopted by Board
  - Directs SNA Executive Director (ED) to enter Detail Phase of negotiations with Global Technical Systems (GTS) regarding a possible public-private partnership to Operate and market the SNA Regional Connectivity Ring
  - GTS is excited about the opportunity and eager to begin the next steps
- Bottom Line:
  - Need input from Board in closed session about deal points
  - Team is ready to start negotiating once potential deal points are clarified
  - Limited staff/consultant time devoted to more urgent issues

# Cost-Sharing and Project Participation Agreement

- Cost-sharing model approved by Board provides framework for moving forward financially
- Develop Project Participation Agreement that implements the Cost-Sharing Model and establishes governance model
  - Initial Offering/Shares
  - In-kind Contributions
  - Establishment of a Project Committee
  - Grants
  - Revenue and Distribution
  - Strategic Plan
- Outstanding Questions:
  - “Color” of money
  - Portsmouth’s request
  - How fast can it happen?

# Next Steps

Approve Phase II Contract  
with CTC for construction  
oversight- Jan 14 Meeting

Project Participation  
Agreement- Jan 14 Meeting

Begin Detail Phase  
Negotiations with GTS- Late  
Dec/ Early Jan