Southside Network Authority
Regional Connectivity Ring
Project Update

Southside Network Authority Board
December 10, 2021
Path 1:
Authority decides to work with Cities to finance and award construction contract for the Ring.

Path 2:
Authority decides to enter into negotiations with proposer regarding operations, maintenance, and commercialization.
Construction Path (IFB)

• Resolution 2021-02 adopted by SNA Board
  • Directs SNA Executive Director to negotiate bid extension for construction and maintenance from top two bidders (Cox, Danella)
  • Authorizes award upon securing financing
  • Both firms extended bids until at least January 15

• Phase II Contract with CTC for construction oversight
  • Already foreseen as possibility
  • Draft scope of work being developed
  • Looking for approval at January 14, 2022, Board Meeting

• Bottom line: On track upon entry of Participation Agreement
Public-Private Partnership Path (RFP)

• Resolution 2021-01 adopted by Board
  • Directs SNA Executive Director (ED) to enter Detail Phase of negotiations with Global Technical Systems (GTS) regarding a possible public-private partnership to Operate and market the SNA Regional Connectivity Ring
  • GTS is excited about the opportunity and eager to begin the next steps

• Bottom Line:
  • Need input from Board in closed session about deal points
  • Team is ready to start negotiating once potential deal points are clarified
  • Limited staff/consultant time devoted to more urgent issues
Cost-Sharing and Project Participation Agreement

• Cost-sharing model approved by Board provides framework for moving forward financially

• Develop Project Participation Agreement that implements the Cost-Sharing Model and establishes governance model
  • Initial Offering/Shares
  • In-kind Contributions
  • Establishment of a Project Committee
  • Grants
  • Revenue and Distribution
  • Strategic Plan

• Outstanding Questions:
  • “Color” of money
  • Portsmouth’s request
  • How fast can it happen?
Next Steps

Approve Phase II Contract with CTC for construction oversight - Jan 14 Meeting

Project Participation Agreement - Jan 14 Meeting

Begin Detail Phase Negotiations with GTS - Late Dec/ Early Jan