ADDENDUM #1
SNA-RFQ-2021-01

on Behalf of the Southside Network Authority

Prequalification for Construction and Maintenance of Southside Regional Fiber Connectivity Ring

April 20, 2021
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This addendum is issued to clarify questions received by the Hampton Roads Planning District Commission (HRPDC) pertaining to Request for Qualifications (RFQ) No. SNA-RFQ-2021-01.

1. Does HRPDC have a plan to put out an RFP for the management of this project?
   The HRPDC does not intend to release an RFP for project management in relation to this initiative.

2. What is the estimated start date of the project?
   The Southside Network Authority will identify its funding strategy and prepare for final design in the August-September 2021 timeframe with anticipated construction beginning in the September-October 2021 timeframe.

3. What is the estimated time to complete?
   18 months

4. Can the project be awarded to one general contractor?
   Yes

5. Are general contractors being evaluated for their ability to complete the entire project?
   Yes

6. Can you clarify what is meant by “Crosswalk of Firm and Key Personnel Experience” as indicated on pages 12, 14, 15, 16 and 18? The RFP refers to this being needed “on Attachment 3,” but Attachment 3 is not provided in the RFP.
   The intent of the crosswalk is to give the contractor an opportunity to demonstrate in a matrix format the company’s experience, expertise, capabilities, capacity, established processes and resources (financial and personnel) that would allow it to successfully construct the Regional Connectivity Ring. The crosswalk is attached.

7. What is the difference between the staffing plan requested on Page 13 Section 4.b, and the staffing plan requested on Page 16 Section XI?
   The staffing plan referenced in Section XI page 16 will be a subset of the overall Management Plan referenced in Section X4.b. page 13.
8. Is this a design build which includes engineering & permitting along with the construction & maintenance?

Design engineering is not within the anticipated scope of the IFB. Designs are substantially complete and will be provided with the IFB to qualified bidders. The IFB will detail the awarded contractor’s responsibilities related to permitting.

9. If not, will this be engineered & permitted by others?

Please see the response to Question #8, above.

10. Is the intent of this RFP for CLEC's (Competitive Local Exchange Carriers) to submit their proposals?

The purpose of the RFQ is to identify the most qualified general contractors, as stated in the RFQ. The RFQ and subsequent IFB are not limited to or intended specifically for CLECs.

11. If not, what is the name of the utility company that the permitting & maintenance will be registered with VA811?

The responsibilities of the awarded contractor related to VA811 will be detailed in the IFB. It is anticipated that all new underground infrastructure constructed in accordance with the IFB will be registered by the awarded contractor with VA 811 on behalf of the Southside Network Authority.

12. What is the expected term of the maintenance agreement?

Agreement terms will be detailed in the IFB. We anticipate the agreement will have an initial one-year term with multiple renewal options.

13. Can the proposed detailed network design map be provided?

The detailed construction plans will be provided to all qualified vendors in conjunction with the IFB.
1. The purpose of this tab is to summarize key data from the firm’s most relevant, representative projects.
2. It is intended that "Firm Representative Projects" at the first tab be completed before "Key Personnel Experience" at the second tab.
3. It is also intended to "crosswalk" or highlight the experience of the key personnel for our project on these firm representative projects (see last column).
4. The sample data provided at "project 1" is nominal and does not represent an actual project; it is for illustrative purposes only.
5. Note how the key personnel participation examples (see last column on this tab) on these "firm representative projects" crosswalks to the "key personnel" experience at next tab.

<table>
<thead>
<tr>
<th>Firm's Representative Projects</th>
<th>Firm's Role in Project</th>
<th>Project Delivery Method</th>
<th>Pre-Construction Services Provided?</th>
<th>Project Size</th>
<th>Project Similarities</th>
<th>Project Status and Schedule</th>
<th>Project Cost Data</th>
<th>Non-Owner Requested Change Orders</th>
<th>KEY PERSONNEL PARTICIPATION IN FIRM'S REPRESENTATIVE PROJECTS</th>
</tr>
</thead>
<tbody>
<tr>
<td>LIST A MAXIMUM OF 3 PROJECTS ON THIS FORM; THESE 3 PROJECTS SHOULD BE THE SAME 3 PROJECTS LISTED IN THE RFQ, PARA VI.3 (EXPERIENCE) OF THE CO-16 THAT BEST DEMONSTRATE YOUR FIRM'S RELEVANT QUALIFICATIONS. Provide the project’s name, location, and function (i.e.: office/admin, higher education instructional, etc).</td>
<td>Provide your firm's role in this project (i.e.: CM, prime/GC, or sub).</td>
<td>Enter CM for Construction Management at Risk, D-B for Design-Build, D-B-B for Design-Bid-Build, or other appropriate description.</td>
<td>FOR CM@RISK ONLY: Were preconstruction services provided? (Enter YES or NO or N/A if not CM.)</td>
<td>Provide the size in SF (new and/or renovated) and # parking spaces in a deck (if any).</td>
<td>Succinctly describe how the referenced project is similar/relevant to our project.</td>
<td>Enter % construction complete. If complete, identify the original substantial completion date (at contract award); the actual substantial completion date (at owner acceptance); the number of months late or early, and the % late or early. If not yet completed, enter the required contract completion date.</td>
<td>Enter original contract value (GMP for CM) at award; current or final (at owner acceptance) contract value; $ growth; % growth; and total number of change orders.</td>
<td>Enter the number and value of all NON-OWNER requested change orders, disputes or claims.</td>
<td>Provide the names of any key personnel for our project who ALSO participated in the firm’s referenced project. At a minimum, key personnel must include Project Manager, Superintendent, and Preconstruction Services Manager (CM@RISK ONLY). Provide the role and the # of months they participated on this firm representative project.</td>
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<tr>
<td>(DATA ON THIS NOMINAL PROJECT FOR ILLUSTRATIVE PURPOSES ONLY.)</td>
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<tr>
<td>[DATA ON THIS NOMINAL PROJECT FOR ILLUSTRATIVE PURPOSES ONLY.) Project 1: Construct addition to the VA Museum of Fine Arts, Richmond, VA, to provide additional office, educational, museum spaces.</td>
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<tr>
<td>CM</td>
<td>CM</td>
<td>YES</td>
<td>25,000 SF (new); 5,000 SF (renov); 200 spaces.</td>
<td>The project involved a similar-sized addition to the existing museum which had to remain in operation during construction; the site was very constrained; similar educational, admin, and museum spaces were provided.</td>
<td>100%. 1 Jan 2010; 1 Apr 2010; 3 months growth; 15% growth.</td>
<td>25M; 30M; 5M; 25% growth; 5 change orders.</td>
<td>1, $500k.</td>
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<tr>
<td>Enter Project 2 Data on this row.</td>
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<tr>
<td>Enter Project 3 Data on this row.</td>
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</tbody>
</table>

SEE DATA REQUIRED AT MULTIPLE TABS!!
1. The purpose of this form is to highlight relevant key personnel experience.
2. It is intended that "Firm Representative Projects" at the first tab be completed before "Key Personnel Experience" at the second tab.
3. It is also intended to "crosswalk" or highlight the experience of the key personnel for our project on the firm representative projects and on other relevant projects (which may NOT have been one of the 3 firm representative projects on the prior tab).

**SEE DATA REQUIRED AT MULTIPLE TABS!!**

The data in the "role" though the "non-owner requested change orders" columns is ONLY required for projects that are NOT one of the 3 firm representative projects listed on the previous tab.

<table>
<thead>
<tr>
<th>KEY PERSONNEL FOR OUR PROJECT</th>
<th>KEY PERSONNEL REPRESENTATIVE PROJECTS</th>
<th>Role</th>
<th>Project Delivery Method</th>
<th>Project Size</th>
<th>Project Similarities</th>
<th>Project Status and Schedule</th>
<th>Project Cost Data</th>
<th>Non-Owner Requested Change Orders</th>
</tr>
</thead>
<tbody>
<tr>
<td>List those key/critical personnel who will participate ON OUR PROJECT. At a minimum, the following key personnel must be listed on this form: Project Manager, Superintendent, and Preconstruction Services Manager(CM at Risk ONLY). ALSO, include the number of months that this individual will be expected to spend ON OUR PROJECT AND the percentage of time he/she will devote to our project during this window.</td>
<td>For each key person, provide their corresponding MOST relevant projects. (A MAXIMUM OF 3)</td>
<td>Provide role and # months in that role.</td>
<td>Enter CM for construction management at risk, D-B for design build, D-B-B for design bid build, or other appropriate description.</td>
<td>Provide number of feet of conduit, fiber, etc.</td>
<td>Succinctly describe how the referenced project is similar/relevant to our project.</td>
<td>Enter % construction complete. If complete, identify the original substantial completion date (at contract award); the actual substantial completion date (at owner acceptance); the number of months late (or early), and the % late (or early). If not yet completed, enter the required contract completion date.</td>
<td>Enter original contract value(GMP for CM) at award; current or final (at owner acceptance) contract value; % growth; % growth; and total number of change orders.</td>
<td>Enter the number and value of all NON-OWNER requested change orders, disputes or claims.</td>
</tr>
<tr>
<td><strong>Jones</strong> (project manager); 24 months, 90%. Firm Representative Projects 1 and 2 (SEE DATA AT PRIOR SHEET)</td>
<td>N/A - firm representative project WITH DETAILS PROVIDED ON PRIOR SHEET; NO NEED TO RE-LIST HERE!</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Project 6</strong></td>
<td>Project Manager, 8 months</td>
<td>Project 6 Data only</td>
<td>Project 6 Data only</td>
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</tr>
<tr>
<td><strong>Smith</strong> (superintendent); 18 months, 100% Firm Representative Projects 1 and 2</td>
<td>N/A - firm representative project</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Project 7</strong></td>
<td>Superintendent, 24 months</td>
<td>Project 7 Data only</td>
<td>Project 7 Data only</td>
<td>Project 7 Data only</td>
<td>Project 7 Data only</td>
<td>Project 7 Data only</td>
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</tr>
<tr>
<td><strong>Reed</strong> (preconstruction); 9 months, 50% Firm Representative Projects 1 and 3</td>
<td>N/A - firm representative project</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Project 8</strong></td>
<td>Preconstruction Services Manager, 4 months</td>
<td>Project 8 Data only</td>
<td>Project 8 Data only</td>
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<td>Project 8 Data only</td>
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